Contractor PRO[™] Program

Honeywell



GET REWARDED WHEN YOU BECOME A HONEYWELL CONTRACTOR PRO MEMBER

Your Business Counts

REWARDS | FREE PRODUCT | LEAD | LITERATURE | CO-OP | TECHNICAL SUPPORT | TRAINING | COMMUNICATIONS | BUSINESS SUPPORT

It Pays to be a Part of Honeywell's Contractor PRO Program

Because your business counts to Honeywell, every purchase counts for you.

As a member of Honeywell's Contractor PRO program, you'll earn rebate points on every qualifying Honeywell product purchase you make. But that's only the beginning. With Contractor PRO, you'll enjoy a variety of ways to add more profit to your business.

Member Benefits:

Exclusive Technical Support (1-877-880-3383)



Contractor PRO members enjoy a dedicated technical support hotline for residential products. Just provide your member number when dialing to avoid waiting for your call to be answered.

Online Referrals



Contractor PRO members purchasing residential products are automatically listed on Honeywell's website <u>www.yourhome.honeywell.com</u> – where millions of homeowners come each year to find local contractors to service and sell them HVAC systems.

FREE Sales Literature



Market your business with professionally designed sales materials – available free of charge to Contractor PRO members. Most materials are also available for customization with your company name and logo.

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Personal Use Product Discounts



You and your staff can enjoy Honeywell product in your own homes at special reduced personal use prices for Contractor PRO members.

Regular Communications, Promotions and Account Updates



You'll receive customized membership updates on a regular basis – including promotional offers, product information, technical tips, business ideas and more. You can

also review your account information and a list of current promotions anytime at our website <u>www.contractorpro.com</u>.



Earning Points

As a Contractor PRO member, you'll earn one point for every dollar spent on qualifying Honeywell product purchases. For example, a \$1,000 qualifying purchase equals 1,000 Contractor PRO points. You'll be amazed at how quickly the points add up – and the more Honeywell products you purchase, the greater your rewards.





Qualifying products include:

Residential Home Comfort & Indoor Air Quality, Residential Combustion Controls, Commercial Building Controls*, Commercial Combustion Controls, Genetron® Refrigerants**, Electrical Products, Hydronic Heating & Potable Water Products, Genesis™ Series Wiring & Cable

For a complete and current listing of qualifying product part numbers, visit <u>www.contractorpro.com.</u>

There are three easy ways to report your purchases.

Best – Distributors can submit invoices on behalf of Contractor PRO members online at <u>www.contractorpro.com</u>

Better – Fax invoices to 1-800-745-4999, ATTN: Honeywell Contractor PRO Program. Be sure to include your Contractor PRO account number, contact name, contact phone and email in the cover sheet.

Good – Mail invoices to: Honeywell Contractor PRO Program, MN10-111A, 1985 Douglas Drive North, Golden Valley, MN 55422, Postage-paid envelopes are available by contacting the Contractor PRO team.

Turning Your Points

Your business counts and you can count on Honeywell to help it grow.

With a variety of options available for redeeming your points, it's easy to see how you can turn your points into profits.

Points for Product (Best Profit Opportunity!)

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Get the most from your Contractor PRO points when you redeem them for **FREE product**. Turn your points into a Points for Product Certificate that can be used to purchase qualifying Honeywell products at the participating Honeywell Distributor of your choice.

Points for Promoting Your Business

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Grow your business by promoting or advertising your company and the Honeywell products sell. Honeywell also encourages you to use your points as **co-op marketing** dollars, and reimbursement is offered at **50 percent** on all eligible activities.

Points for Professional Development



Use your points towards a wide range of **training opportunities** for yourself and your staff, including exclusive Honeywell and other industry training programs. Visit the Professional Development/Training page on <u>www.contractorpro.com</u> to learn more.

Points for Personal or Employee Perks



Choose from a **full catalog of luxury items** such as electronics, sporting goods and trips to reward yourself, employees, family or friends. Perk items are a great way to reward employees for their achievements or to use as incentives for special promotions.

Points for Promotional Merchandise



Contractor PRO members can use their earned rewards points to purchase Honeywell and Honeywell **Contractor PRO branded** shirts, hats and other accessories from our online promo collection catalog.

Points for Promoting Your Business:

"In our business, points are used to fund seasonal promotions for Honeywell accessories. With the sales results we've had, this has been the best payback to our business."

Managing Your Points:

Points expire 12 months from the date of purchase, so make sure that you are using them to your full advantage. To help, each month Honeywell will send you an email statement covering points earned, account balance, and expiration dates. You can also **check your account information** anytime at <u>www.contractorpro.com</u>.

Into Profits

Honeywell

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Points for Product:

"We only use our points for product. It's the best way to take what we've earned straight to the bottom line."

Points for training:

"Our biggest asset is our people. That's why I use my points to cover the cost of training for my techs."

At Your Service

Support You Can Count On

The Honeywell Contractor PRO team is here to help online and over the phone.

www.contractorpro.com

The program's website is your 24/7 resource for account information and program details.

Use the website to:

- View your account information and points balance
- Redeem points for rewards
- Access program support and product literature
- Review business support tools

Contractor PRO Staff

When you have questions about logging points, redeeming rewards or more, the dedicated Honeywell Contractor PRO staff is ready to help via phone, fax or email.

Phone: 1-800-919-4835 (M-F 8:00 a.m. – 4:00 p.m. CST) Fax: 1-800-745-4999 contractorpro@honeywell.com

Additional Phone and Online Support

- Exclusive Technical Support for Contractor PRO Members: 1-877-880-3383
- Commercial Components Technical Support: 1-888-516-9347
- General Information: 1-800-328-5111
- Technical Support: 1-800-468-1502
- Zoning Technical Support: 1-800-828-8367
- Literature: www.literature.honeywell.com
- Technical Information: http://customer.honeywell.com
- Consumer Information: http://yourhome.honeywell.com



Go PRO

Becoming a Honeywell Contractor PRO member is easy, and it's FREE. Go to <u>www.contractorpro.com</u> to join today!



Step 1:

• Step 1: Click "Sign Up"



Step 2:

• Click "I am a Contractor"



Step 3:

• Complete Enrollment Form: You will receive an email within 1-2 days confirming your membership. This email will contain your set login information.



Step 4:

• To help you get started, check out the Video Tutorials, found in the "Support" section

Learn More

For more information on the Honeywell Contractor PRO program, call 1-800-919-4835, email contractorpro@honeywell.com or follow us on twitter@honeywellcpr.

Automation and Control Solutions

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